



ALN

**ANNUAL INTERNATIONAL
CONFERENCE 2016
AFRICA: BRIDGING THE GULF**

5 - 6 OCTOBER 2016 at THE PARK HYATT DUBAI



PROGRAMME | SPEAKERS

ALN COUNTRIES



ABOUT ALN

ALN is an independent alliance of leading law firms in Africa. It is the largest and most integrated grouping of its kind in Africa, with close working relationships across its members and an established network of “Best Friends” across the continent.

ALN firms are currently in Botswana, Ethiopia, Kenya, Malawi, Madagascar, Mauritius, Nigeria, Tanzania, Uganda, Rwanda, Sudan and Zambia. By being based on the ground we offer added value through our understanding of how business operates in the relevant jurisdictions, our connections with local regulators, and our experience dealing with local issues. With ALN you get the benefit of internationally-trained lawyers who live and work where the deals are happening. ALN member firms are singularly placed to provide local, regional and cross-border legal services in all the ALN jurisdictions, and have the ability to manage deals across jurisdictions using a “one-stop shop” approach.

Each ALN member firm is a recognised leader on the continent with a strong track record in advising domestic, regional and international clients on commercial and legal issues. Our members offer a deep understanding of the sectors and industries in which clients operate as well as the risks and opportunities of doing business in Africa’s rapidly changing markets.

For more information on ALN visit www.africalegalnetwork.com.

PROGRAMME - DAY ONE

8:00

Registration

9:00

Welcome Address

Atiq Anjarwalla, Managing Partner, AC&H

Lions on the Move II: Realizing the Potential of Africa's Economies

Omid Kassiri, Partner, McKinsey & Co.

9:30

Inaugural Panel: Is Africa on Track to Realise its Potential?

MODERATOR:

Eithne Treanor

Founder & Managing Director, E Treanor Media

PANELISTS:

- 1. Ashish J. Thakkar**
Founder, Mara Group
 - 2. Dr. Cheick Modibo Diara**
Chairman, ALN
 - 3. Dr. Jendayi Frazer**
Managing Director, AFEX
 - 4. Omid Kassiri**
Partner, McKinsey & Co.
-

10:30

Keynote Address

His Excellency Sheikh Nahyan bin Mubarak Al Nahyan

Minister for Culture, Youth and Social Development
United Arab Emirates

11:00

Coffee & Networking

11:15

Managing Risk in Africa

MODERATOR:

Jason Harel, Partner, BLC Robert & Associates

PANELISTS:

1. **Chris Genasi**
Managing Director, Grayling Kenya
2. **Mark Jennings**
Investment Principal, Investec Africa Frontier Private Equity Fund
3. **Tara O'Connor**
Executive Director, Africa Risk Consulting
4. **Daniel Ménard**
Senior Vice President Operations, GardaWorld International Protective Services

11:15

West Africa Spotlight: Opportunities & Challenges

MODERATOR:

Gbolahan Elias, Principal Partner, G. Elias & Co.

PANELISTS:

1. **Salimatou Diallo**
Founding Partner, SD Avocats
2. **Akinwale Omoboriowo II**
Chief Executive Officer, Genesis Electricity
3. **Olawale Shonibare**
Managing Director, Shonibare Consulting FZE

12:15

Private Equity: Driving Growth in Africa

MODERATOR:

Karim Anjarwalla

Managing Partner, Anjarwalla & Khanna

PANELISTS:

- 1. Ameer Somani**
Vice President, Helios Investment Partners
- 2. Bryce Fort**
Managing Director and Founding Partner, Emerging Capital Partners
- 3. Jayesh Shah**
Group Managing Director, Sumaria Group Tanzania Ltd
- 4. David Dalhuisen**
Director, Head of East Africa Investment Banking, Renaissance Capital
- 5. Saad Aouad**
Founder & CIO, 54 Capital

12:15

Adapting to Africa's New Talent Management Realities: Bridging the Digital Divide

MODERATOR:

Eva Grace Kavuma

Director for East and Southern Africa, Africa Risk Consulting

PANELISTS

- 1. Maneesh Garg**
CEO, Nagode Group
- 2. Inder Walia**
Former Group Director Human Resources, Bharti Enterprises
- 3. Samir Khosla**
Managing Director, Brentford Group

1:15

Lunch

2:15

Capital Raising Prospects for African Businesses and Banks: Navigating the New Normal

MODERATOR:

Raoul Gufflet

Deputy Chief Executive, Mauritius Commercial Ban

PANELISTS

1. **Alex von Sponeck**
Partner, Helios Investment Partners
2. **Prejelin Naggan**
Head of Primary Markets, Johannesburg Stock Exchange
3. **Matthews Mofokeng**
Senior Counsel, International Finance Corporation
4. **Sanjeev Gupta**
Executive Director, Financial Services, Africa Finance Corporation

2:15

Retail Property Opportunities in Africa: Reality, Myth or Too Soon?

MODERATOR:

Kevin Teeroovengadum

CEO, AttAffrica

PANELISTS

1. **David Spiez**
Executive Director - Real Estate, Middle East and Africa, Standard Chartered Bank
2. **James Mworja**
CEO, Centum
3. **Koome Gikunda**
Director, ACTIS
4. **Tony Soh**
Chief Corporate Officer, The Ascott Ltd

3:15

FMCG: The Rising African Consumer

MODERATOR:

Arshad Dudhia

Managing Partner, Musa Dudhia & Co.

PANELISTS

1. **Yogesh Manek**
Executive Chairman, MAC Group
2. **Paul Kavuma**
Chief Executive Officer, Catalyst Principal Partners
3. **Sachen Chandaria**
CEO, Orbit Chemicals
4. **Peeyush Garg**
Chairman, Daraju Industries

3:15

Powering Africa: Bridging the Financing Gap

MODERATORS:

Abyn Mussa

Partner, Anjarwalla & Khanna

Gbolahan Elias

Principal Partner, G. Elias & Co.

PRESENTER:

Omid Kassiri

Partner, McKinsey & Co.

PANELISTS

1. **Akinwale Omoboriwo**
Chief Executive Officer, Genesis Electricity
2. **Koffi Klousseh**
Principal Investment Officer, IFC
3. **Eddy Njoroge**
Non-Executive Director, Globaleq
4. **Tas Anvaripour**
Global Partner for Energy Infrastructure, Abraaj
5. **Michael Steiner**
Vice President Business Development – Southern Africa, Engie

4:15

Coffee & Networking

4:35

Transport and Logistics in Africa: Connecting a Continent

MODERATOR:

Jaya Gopalakrishnan

Director, International Enterprise Singapore

PANELLISTS

1. **Asif Abdulla**
Managing Director, Primefuels
2. **Brett Hattaway**
General Counsel EMEA, DHL - UAE Country Office
3. **Charles Gassoub**
Vice President, West Africa & Vice President Aviation Services, Agility Africa
4. **Jeremy Skyrme**
CEO, Mara Xpress
5. **Karanvir Singh**
CEO, Kommlabs

4:35

TMT & Innovations: Operating in a Digital Africa

MODERATOR:

Dominic Rebelo

Partner, Anjarwalla & Khanna

PANELISTS

1. **Taron Mohan**
CEO, NextGen Telesolutions
2. **Mohamed Amersi**
Founder & CEO, Emergent Telecom Ventures
3. **Ahmed Cassim**
Managing Director: Financial Services, Hello Group
4. **Dorothy Ooko**
Communications & Public Affairs Manager for East Africa & Francophone Africa, Google
5. **Marta Paiair**
Head of Sales Transformation, Safaricom

5:35

Wrap-Up

8:00

Registration

9:00

Building Africa: Bridging the Financing Gap

MODERATOR:

Amyl Mussa

Partner, Anjarwalla & Khanna

PRESENTER

Kannan Lakmeharan

Partner, McKinsey & Co.

PANELISTS

- 1. Kwame Parker**
Executive & Head, Power & Infrastructure, CFC Stanbic
- 2. Osman Qureshi**
Chief Finance Officer, Mubadala Infrastructure Partners Ltd.
- 3. Romain Py**
Head of Transactions, African Infrastructure Investment Managers
- 4. Silvester Kasuku, MBS, CMILT**
Director General/CEO, LAPSET Corridor Development Authority

10:00

Financial Services: New Frontiers in M&A Activity Across Sub-Saharan Africa

MODERATOR:

Pulane Kingston

Partner, Webber Wentzel

PANELISTS

- 1. Doug Lacey**
Partner, LeapFrog Investments
- 2. Sadiq Abu**
COO, Barclays - Nigeria
- 3. Naval Sood**
Head: Corporate Finance, East Africa, Stanbic Bank Kenya Ltd.
- 4. Nabeel Kazerooni**
Executive Director, Corporate Finance, Arqam Capital



Plenary



Africa - Creek A



The Gulf - Creek B



Spotlight

PROGRAMME - DAY TWO

10:00

East Africa Spotlight: Investor Certainty – Two Steps Forward, One Step Backwards?

MODERATOR:

Sonal Sejpal

Director, Anjarwalla & Khanna (Kenya)

PANELLISTS

1. **Shamiza Ratansi**
Managing Partner, ATZ Law Chambers (Tanzania)
2. **Mesfin Tafesse**
Principal Attorney, Mesfin Tafesse & Associates (Ethiopia)
3. **Moses Adriko**
Partner, MMAKS Advocates (Uganda)

11:00

Coffee & Networking

11:20

Closing Panel: The Future of Trade of Africa

MODERATOR:

Maneesh Garg,

CEO, Nagode Group

PANELISTS

1. **Anne Kirima Muchoki,**
Chairperson, Kenya Investment Authority
2. **Jamie Simmonds**
Chief Executive Officer/Managing Director, Access Bank UK Ltd.
3. **Dr. Mohan Guruswamy**
Chief Knowledge Officer, World Free Zones Organisation
4. **Eng. Saed Mohammad Alawadi**
CEO, Dubai Exports

12:20

Closing Address

12:45

Lunch

KEYNOTE SPEAKER



His Excellency Sheikh Nahyan bin Mubarak Al Nahyan

Sheikh Nahyan bin Mubarak Al Nahyan is United Arab Emirates' Minister for Culture, Youth, and Social Development.

He was formerly the Minister of Higher Education and Scientific Research. He is also Chancellor to two of the UAE's three government-sponsored institutions of higher learning: United Arab Emirates University and the Higher Colleges of Technology.

Previously, he was the Chairman of several ministerial committees, including the Ministerial Committee for Education and the National Committee for Workforce Planning.



Omid Kassiri

Partner, McKinsey & Co

Omid Kassiri is a Partner in McKinsey & Company's Nairobi Office and leads their agriculture practice across Africa. He supports regional and multi-national clients in areas of market entry, joint ventures, growth and operational and capital efficiency, primarily across energy, financial services and manufacturing.

He also works closely with national and local governments, driving transformative policy change and implementation.

Omid is one of the authors of "Lions on the move II: Realizing the Potential of Africa's Economies".

Inaugural Panel: Is Africa on Track to Realise its Potential?

MODERATOR:

Eithne Treanor



Eithne Treanor

Founder & Managing Director, E Treanor Media

Eithne Treanor runs a specialist media consultancy company based in Dubai. She is a professional conference moderator and facilitator and an expert media and communications trainer as well as a seasoned energy industry commentator.

Eithne acts as OPEC's official on-air conference and webcast moderator. She has moderated at a large number of other conferences including the International Energy Forum, ADIPEC, World Energy Forum, the Africa Global Business Forum and the Excellence in Energy Awards. She is CNBC Arabia's Special Consultant and she has worked as an international television journalist for ABC News, Sky News, BBC World, Bloomberg Television and CNBC Europe. She has interviewed thousands of leading politicians, dignitaries, energy ministers and high-ranking business people around the world.



Jendayi Frazer

Managing Director, AFEX

Dr. Jendayi E. Frazer is Managing Director of Africa Exchange Holdings (AFEX), a private sector company that is building commodity exchanges in Africa to provide small scale famers with access to storage, information and financing to strengthen their market participation. She is also President and CEO of 50 Ventures, a private investment company that seeks to elevate Africa's global standing by investing in its governance, education, enterprise, and stability sectors. 50 Ventures also offers expertise on internal affairs affecting Africa and African business investments.

Inaugural Panel: Is Africa on Track to Realise its Potential?



Dr. Cheick Modibo Diarra
Chairman, ALN

Dr. Cheick Modibo Diarra is a leader in the business and civic community on the continent.

A former Prime Minister of Mali, he is a distinguished leader in science, education, and public life and has been described as “the pride of Mali and Africa” by the United Nations Organisation for Education, Science and Culture (UNESCO).



Ashish J. Thakkar
Founder, Mara Group

Ashish J. Thakkar is the Founder of Mara Group and Mara Foundation. Ashish has driven the growth of the Mara Group from a small IT business in Uganda to the globally recognized multi-sector investment group that exists today.

Through its investments, Mara Group now employs over 11,000 people across 25 African countries in sectors spanning technology, banking, real estate and infrastructure.

Inaugural Panel: Is Africa on Track to Realise its Potential?



Omid Kassiri

Partner, McKinsey & Co

Omid Kassiri is a Partner in McKinsey & Company's Nairobi Office and leads their agriculture practice across Africa. He supports regional and multi-national clients in areas of market entry, joint ventures, growth and operational and capital efficiency, primarily across energy, financial services and manufacturing.

He also works closely with national and local governments, driving transformative policy change and implementation.

Omid is one of the authors of "Lions on the move II: Realizing the Potential of Africa's Economies".

Mauritius Corporate & Fiduciary Expertise

From the simple investment holding company to the more intricate Private Equity Fund, we set up and administer a range of corporate vehicles.

Our expertise also extends to Private Client solutions through the use of Trusts and Foundations for the purpose of wealth, estate and succession planning.



Managing Risk in Africa

MODERATOR:
Jason Harel



Jason Harel
Partner, BLC Robert & Associates

Jason Harel is the co-founding partner of BLC Robert and boasts substantial experience in corporate M&A, workout transactions as well as taxation. He generally practises in the areas of corporate and commercial law, mergers and acquisitions, corporate insolvency, real estate, tax but also advises on litigation matters.

Consistently identified as a 'leading practitioner' in his field by legal directories, Jason acts for public and private companies, banks, hotels and real estate on a range of acquisitions and other corporate transactions. He sits on a number of boards of directors including JP Morgan Investments Ltd, African Legal Network (ALN) and IBL Ltd. He is also the chairman of a family controlled hotel group. Jason is a Chartered Accountant and is qualified as a Barrister both in England and Wales and the Republic of Mauritius.



Daniel Ménard
Senior Vice President Operations,
GardaWorld International
Protective Services

Daniel Menard is the Senior VP of Operations of Gardaworld International Protective Services, overseeing the Division's operations, commercial and projects across Middle-East, Africa and Asia dealing with a wide array of clients from government, non-government to commercial sectors. He joined Gardaworld as the Managing Director for the Afghanistan region, then, was promoted to Managing Director of Middle East and North Africa (MENA) region, and currently, as Senior VP of Operations. Prior to joining GWIPS, he served in the Canadian Army for 26 years, where he was promoted as one of the country's youngest Brigadier Generals. His last appointment was to lead the Kandahar, Afghanistan Military Campaign in 2009\10.

Managing Risk in Africa



Tara O'Connor

Founder & Managing Director,
Africa Risk Consulting (ARC)

Tara O'Connor is founder and managing director of Africa Risk Consulting (ARC), a risk consulting firm, and ARC Briefing, an Africa-focused country risk information service.

Tara brings to ARC 22 years of global risk management. Since 2006, ARC's highly experienced team based in Abidjan, Johannesburg, Lagos and London has delivered over 400 projects on 40 African countries. Tara has spent her career working with companies and some governments to create environments in which business can operate cleanly and safely in the belief that greater investment is the great accelerator for social change. A child of Zambia, Tara is an Africa-optimist!



Mark Jennings

Investment Principal, Investec
Africa Frontier Private Equity
Fund

Mark is an investment principal of the Investec Africa Frontier Private Equity Fund. He joined Investec Asset Management in 2010, following an initial period as a consultant in 2009. For 10 years prior, Mark was involved in private equity investing, mostly with a Pan African focus.

This included time as the managing director of Africa with Renaissance Partners, as a managing principal with Kingdom Zephyr and initially as an executive director with Cycad Financial Holdings. Mark also spent seven years as a management consultant with McKinsey & Co, first in Sydney and then in Johannesburg.



Chris Genasi

Managing Director, Grayling
Kenya

Chris Genasi has advised multinational corporations and major public sector organisations in the US, the Gulf, Africa, Europe and Central Asia. He specialises in helping organisations use communications to manage risk and change the way people think and behave, in order to support commercial or policy objectives.

Chris was named by PRWeek as one of the UK's most influential PR practitioners; and one of the most influential PR professionals globally. Chris is a Fellow and former president of the Chartered Institute of Public Relations. He is also the author of several books on public relations, including *Winning Reputations: How to Be Your Own Spin Doctor* and *Creative Business*.

THE TRADE EXPERTS



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Dubai Office

DIFC, Unit 43, Level 15,
The Gate Building - East
121208, United Arab Emirates
Ms Rola Seifeddine - Head of Representative Office



+971 4 401 9840

UK Office

1 Cornhill
London, EC3V 3ND
United Kingdom
Mr Wasiu Fatai - Head of Trade Finance



+44 (0)203 178 6722



dubai@theaccessbankukltd.co.uk



www.theaccessbankukltd.co.uk

West Africa Spotlight: Opportunities & Challenges

MODERATOR:
Gbolahan Elias



Gbolahan Elias
Principal Partner, G. Elias & Co.

Prof. Gbolahan Elias (D Phil. Oxon.) is a partner in G. Elias & Co., a Senior Advocate of Nigeria and former Junior Research Fellow of Merton College, Oxford. He was called to the New York Bar in 1990 and worked for 3 years at Cravath, Swaine & Moore, a leading “Wall Street” law firm.

His power sector work includes advising on large disputes (e.g. Mambilla hydro), corporate acquisitions (e.g. of the Ibadan and Yola “Discos”), nascent project developments (notably a 2300MW thermal IPP in Egypt), commercial sales documentation (such as Bulk Trader standard form PPAs and gas sales agreements with major producers), financings (such as the Transcorp Plc rights offering, bond and acquisition loans) and regulatory work (especially on “embedded” power regulation).



Salimatou Diallo
Founding Partner, SD Avocats

Salimatou Diallo founding partner of SD Avocats, is admitted to the Conakry (2013), Paris (2007) and New York (2005) bars and holds dual French/Guinean citizenship. Her practice focusses primarily on project development, project financing, M&A, general corporate and commercial and other matters, principally in the energy and mining sectors in Francophone Africa.

Before founding SD Avocats, Salimatou has extensively worked in other African countries (Gabon, Mauritania, the Democratic Republic of Congo, the Republic of Congo, Senegal, Niger, the Central African Republic, etc.) and has gained experience in meeting and negotiating agreements with foreign governments, working hand in hand with clients wherever they are active in the region.

West Africa Spotlight: Opportunities & Challenges



Akinwale Omoboriowo II
Chief Executive Officer, Genesis
Electricity

Akinwale Omoboriowo II (AOII) is a 1993 graduate of Economics from University of Jos, Alumni of the London Business School, from where he acquired specialist training in Electricity Pricing & Modeling course in 2006, and a 2011 Post-Graduate Diploma Alumni in Strategy & Innovation from the Prestigious Oxford University's SAID Business School, U.K.

AOII has over 20 years of experience in the Oil & Gas and Power Sectors in Africa, where he has consistently led other equally distinguished colleagues in pioneering several initiatives including but not limited to Independent Power Producing companies, well-Structured Oil Companies (Oil Trading and Exploration), thriving Utility Companies, amongst others.



Olawale Shonibare
Managing Director
Shonibare Consulting FZE

Wale is the Managing Director of Shonibare Consulting FZE, a dedicated Infrastructure Finance and PPP Advisory practice based in Dubai. He has over 27 years' experience spanning Asia, Europe, Middle East and Africa. Prior to establishing Shonibare Consulting, he was the Deputy Group CEO/Managing Director, Investment Banking at United Capital in Lagos. Previous positions include: Managing Director and Head of Infrastructure, Africa, Middle East and New Markets at Renaissance Capital in Dubai, Director KPMG UAE in Dubai and Associate Director KPMG UK in London.

Wale has served on several industry panels, including the Securities and Exchange Commission Committee on the development of the 10-year Capital Markets Masterplan and the Ministerial Committee for the development of Privately Financed Hospitals in Nigeria.

Private Equity: Driving Growth in Africa

MODERATOR:

Karim S. Anjarwalla



Karim S. Anjarwalla

Managing Partner, Anjarwalla & Khanna

Karim S. Anjarwalla is the Managing Partner of Anjarwalla & Khanna (A&K) and heads the firm's Corporate Department.

He is consistently involved in the most prominent M&A transactions in the region. Karim is regularly an invited expert at various international legal and business forums. He is rated as a Leading Lawyer by Chambers Global, IFLR1000 and Legal 500.



Jayesh Shah

Group Managing Director,
Sumaria Group Tanzania Ltd.

Jayesh Shah has built and managed businesses in East Africa for 34 years. He has twice been awarded "Top 15 most respected CEO's in East Africa" by PwC. He holds a degree in Bachelor of Science in Management from University of Lancaster, UK.

Private Equity: Driving Growth in Africa



Bryce Fort

Managing Director and Founding Partner, Emerging Capital Partners

Bryce Fort is a Managing Director and Founding Partner of Emerging Capital Partners (ECP), responsible for identifying investments, performing due diligence, and leading transaction teams.

Mr. Fort is also deeply involved with ECP Management Company operations and strategies. Prior to joining ECP in 2002, Mr. Fort worked for Deutsche Bank AG's European Healthcare Corporate Finance Group which executed mergers and acquisitions and equity and debt financing for pharmaceutical, biotech, and medical device companies.



Ameel Somani

Vice President, Helios Investment Partners

Ameel Somani is a Vice President at Helios Investment Partners - an Africa focussed private equity firm with greater than \$3 billion of assets under management. Prior to Helios, Ameel worked in investment banking and private equity in New York and Toronto.

Ameel holds a dual degree in Chemical Engineering and Economics from Queen's University and an MBA from Harvard Business School. Ameel is currently a board director of Wananchi Group Holdings (East African telecommunications platform) and Acorn Holdings (a Kenyan youth housing platform).

Private Equity: Driving Growth in Africa



David Dalhuisen

Head of East Africa Investment Banking, Renaissance Capital

David Dalhuisen is Head of East Africa Investment Banking at Renaissance Capital. David has been in this role since 2012 and is primarily responsible for the origination and execution of both public and private M&A transactions and capital raises. He has advised on multiple Private Equity exits across the EAC region and Ethiopia, encompassing IPOs and secondary offerings as well as sales to Strategics or Secondary PE.

Prior to joining Renaissance Capital, David was at Deutsche Bank in the Corporate Finance teams in London and Moscow. David has an MA from Oxford university and an MBA from INSEAD. David also sits on the Board of Crystal Telecom a company he took public on the Rwanda Stock Exchange in 2015.



Saad Aouad

Founding Partner and Chief Investment Officer, 54 Capital

Saad Aouad is the Founding Partner and Chief Investment Officer at 54 Capital. He has significant experience in investment banking focusing on private equity fund transactions in Africa. He led the establishment of Bluebird, through which it acquired majority stakes into 5 FMCG manufacturing businesses in Ethiopia.

Previously, he worked for private equity investment firms, including Kingdom Zephyr Africa Management and Duet Group, where he executed, managed, exited multiple transactions and managed their Africa private equity platform. Saad graduated from EM Lyon with an MSc in Finance.

Adapting to Africa's New Talent Management Realities: Bridging the Digital Divide

MODERATOR:

Eva Grace Kavuma



Eva Grace Kavuma

Director for East and Southern Africa, Africa Risk Consulting

Eva joined Africa Risk Consulting as Director for East and Southern Africa in 2015. She is a non-executive director for Stanbic Bank Uganda.

Eva has a profound understanding of Africa's diverse investment environments having played a key role as General Manager International Business Development in MTN Group's aggressive expansion strategy from 2001 to 2006. She led multi-disciplinary teams through complex due diligence processes, and developed business cases resulting in successful acquisition of 4 operations in Côte d'Ivoire, Zambia, Cameroon and Republic of Congo.

Subsequently, in diverse strategic positions in HR, Corporate Affairs and Customer Experience, Eva continued to prove her ability to lead virtual teams to deliver on transformation strategies across multiple geographies.



Maneesh Garg

CEO, Nagode Group

Maneesh Garg is the Group CEO of Afriglobal Group headquartered in Dubai and with operations in Nigeria, Ghana, Cameroon and Ethiopia. The flagship company in Nigeria, Nagode, is one of the largest distributors of chemicals and industrial raw materials in Africa. The Group is also involved in forefront of logistics and healthcare in Nigeria through a world-class diagnostics centre.

Born in Kenya, he has lived in Nigeria and now Dubai. He has a degree in Politics, Philosophy and Economics from the University of Oxford and a Master's Degree in Economics from North Western University, USA.

Adapting to Africa's New Talent Management Realities: Bridging the Digital Divide



Inder Walia

Group Director - Human Resources (former), Bharti Enterprises

Inder Walia was former Group Director - Human Resources, Bharti Enterprises (until 31st August 2016). He was also a member of the Bharti Management Board. Prior to this he was the Executive Vice President - Global Human Resources and a member of the Group Management Committee of ArcelorMittal.

He has been a leader in Human Resources for more than three decades with the last 17 years in global roles with expertise in Pre-acquisition due diligence, post-acquisition integration, Turn-around of acquired assets (as part of the team) and scaling up / right sizing of operations

Inder is an Economics and Accounting graduate with Post Graduate Degree in Human Resources from TISS, Mumbai



Samir Khosla

Managing Director, Brentford Group

Samir is an entrepreneur and investor with a multidisciplinary and multinational background. Samir currently serves as the Managing Director of Brentford Group (a Dubai-based technical services company serving the Oil & Gas and construction verticals), Vice-Chairman of Dynamic Staffing Services (a leading project staffer, with over 300,000 resources in 25 countries), Director of eDynamic (a New York-based digital marketing technology agency), Board Member of Tellurian Capital (an investment fund), Commercial Director of Mina Petroleum (a regional US defence contractor) and Chairman of Adeya SA (A Switzerland based leader in encrypted secure communication).

He holds an Honours Degree in Mechanical Engineering from the UK and has pursued Master's level management & finance education in USA, UK and Canada.

Rooted in Africa, Driven by diversity

Our multicultural character, diverse expertise and strategic location make us a key partner in your growth story. Rated among Africa's best banks, we have over 175 years of experience that will help you go places.

Together, let's shape our continent's future.

CORPORATE & INSTITUTIONAL BANKING • PRIVATE BANKING & WEALTH MANAGEMENT • INVESTMENT BANKING • PRIVATE EQUITY • CONSULTING



Capital Raising Prospects for African Businesses and Banks: Navigating the New Normal

MODERATOR:
Raoul Gufflet



Raoul Gufflet

Deputy Chief Executive, Mauritius Commercial Bank Ltd.

Deputy Chief Executive Officer and Head of Corporate and Institutional Banking of The Mauritius Commercial Bank (MCB) since July 2015, Raoul Gufflet holds a Master Degree in Economics from the University of Paris I Pantheon - Sorbonne and a post-graduate diploma in International Finance from Paris-XIII.

He joined MCB in 2004 as the Head of International Division and was responsible for the foreign subsidiaries of the MCB Group as well as the development of all international structured project activities together with the trade activities of the Energy and Commodities cluster. He is a member of the Board of Directors of MCB as well as the MCB Group subsidiaries in Seychelles, Madagascar and Maldives.

Prior to joining MCB, Raoul spent eleven years with PwC as an auditor, corporate finance advisor and management consultant.



Prejelin Naggan

Head: Primary Markets,
Johannesburg Stock Exchange

Prejelin Naggan is Head of Primary Markets in the Capital Markets division of the Johannesburg Stock Exchange (JSE). His role entails leading teams that drive new listings by local and international issuers across all the JSE markets. This includes focusing in particular on new equity and debt listings and related products such as ETFs (Exchange Traded Funds), warrants and hybrid instruments. Before joining the JSE, Prejelin was with J.P. Morgan Chase Bank for almost 8 years where he worked within the Investment Banking division advising clients in different industries on M&A and ECM transactions.

Capital Raising Prospects for African Businesses and Banks: Navigating the New Normal



Alex von Sponeck

Partner, Helios Investment
Partners

Joined Helios Investment Partners in 2015 as a Partner to focus on Helios Credit Partners, the pan-African direct lending business of Helios Investment Partners. Alex has 18+ years of Emerging Market (“EM”) debt origination, structuring, and distribution experience.



Matthews Mofokeng

Senior Counsel, International
Finance Corporation

Matthews is a seasoned international corporate finance and banking lawyer with over 21 years of experience in deal structuring and execution in Sub-Saharan Africa, Latin America and Asia.

He is Senior Counsel at the International Finance Corporation (IFC), a member of the World Bank Group, which focuses on private sector development. Matthews holds a BA (Law) and LLB, both from the University of Cape Town.

Prior to joining IFC, Matthews was an associate at Edward Nathan and Sonnenbergs.

Capital Raising Prospects for African Businesses and Banks: Navigating the New Normal



Sanjeev Gupta

Executive Director, Financial
Services, Africa Finance
Corporation

Sanjeev Gupta is Executive Director, Financial Services at Africa Finance Corporation (AFC). He heads the AFC's Treasury, Trade Finance, Syndication and Advisory Business. He has over 25 years of experience working across emerging markets in Sub Saharan Africa, focusing on Investment Management, Private Equity, and Corporate Advisory Services. Under his leadership, Sanjeev has developed relationships with global funding and development agencies, corporate leaders, entrepreneurs, banks and political leaders in Africa, India, the Middle East and South Asia. He is a Fellow of the Institute of Chartered Accountants (India), and holds an AMP from Said Business School, University of Oxford.

Our Business

Centum is East Africa's leading listed investment company, whose mission is to create real tangible wealth by providing the channel through which investors can access and build extraordinary enterprises in Africa.

We are developers of investment grade opportunities of scale in key sectors of the economy, including Real Estate & Infrastructure, Financial Services, Fast Moving Consumer Goods, Power, Agribusiness, Education and Healthcare. Our current portfolio of investments is outlined below:



Retail Property Opportunities in Africa: Reality, Myth or Too Soon?

MODERATOR:

Kevin Teeroovengadum



Kevin Teeroovengadum
CEO, AttAfrica

Kevin has spent 17 years in Africa covering multiple sectors from banking to telecoms and real estate.

He spent 6 years as a director of Actis' Africa Real Estate Fund. Since August 2013, Kevin is the CEO of AttAfrica with a portfolio currently consisting of 6 prime shopping centres. In 2015, Kevin originated and completed the acquisition of Ikeja Mall in Lagos. Kevin also sits on various boards.



Koome Gikunda
Director
ACTIS

Koome Gikunda manages Actis' East African real estate investments. He has managed a number of transformative developments, including Garden City, the USD 540 million retail, residential and commercial property development in Nairobi.

Actis' strategy and strong fundamentals paired with the opportunity to meet the growing demand for international standard office and retail space across the continent inspired Koome to make the move from investment banking.

Prior to Actis, he worked as an investment banker with JP Morgan in New York. Koome graduated from Stanford University where he was a Ford Foundation Scholar. He has an MBA with Distinction from Oxford University where he was awarded the Wafic Said.

Retail Property Opportunities in Africa: Reality, Myth or Too Soon?



Tony Soh

Chief Corporate Officer, The Ascott Ltd

Tony Soh is the Chief Corporate Officer of The Ascott Limited, the largest international owner and operator of serviced residences.

He is responsible for Ascott's global operations and corporate functions. He also oversees Ascott's operations and business development activities in the Middle East, Africa, South Asia and Indochina.



James Mworira

CEO, Centum Investment Company

Mr. James M. Mworira has been the Chief Executive Officer of Centum Investment Company Limited and its subsidiaries since October 2008. He has over ten years work experience including Investment Management at Trans-century and Centum. He is a CFA Charter holder, Certified Public Accountant, holds a Bachelor of Law Degree from the University of Nairobi and is an Advocate of the High Court of Kenya.

Retail Property Opportunities in Africa: Reality, Myth or Too Soon?



David Spiez

Executive Director - Real Estate,
Middle East and Africa, Standard
Chartered Bank

David currently leads SCB's Real Estate expansion strategy into Sub-Saharan Africa focusing on delivering Lending, Capital Markets, M&A and Advisory solutions in real estate markets. He is responsible for originating, structuring and executing Real Estate finance transactions for Developers, Investors and Funds in Africa and the Middle East.

Between 2008 and 2011, David set up Citi's (Dubai) MENA Real Estate Equity Research platform, prior to which he was focused on European Real Estate Structure Finance and Principal Investment at JP Morgan (London).

Powering Africa: Bridging the Financing Gap

MODERATORS:

Amyn Mussa, Gbolahan Elias

PRESENTER:

Omid Kassiri



Amyn Mussa

Partner, Anjarwalla & Khanna

Amyn Mussa is a Partner at Anjarwalla & Khanna (A&K). He heads the firm's Energy and Infrastructure Department and co-heads ALN's Energy and Infrastructure Sector Group.

He has considerable experience on energy and infrastructure, real estate, and construction. Under Amyn's leadership, A&K has developed a leading energy and projects practice.



Gbolahan Elias

Principal Partner, G. Elias & Co.

Prof. Gbolahan Elias (D Phil. Oxon.) is a partner in G. Elias & Co., a Senior Advocate of Nigeria and former Junior Research Fellow of Merton College, Oxford. He was called to the New York Bar in 1990 and worked for 3 years at Cravath, Swaine & Moore, a leading "Wall Street" law firm.

His power sector work includes advising on large disputes (e.g. Mambilla hydro), corporate acquisitions (e.g. of the Ibadan and Yola "Discos"), nascent project developments (notably a 2300MW thermal IPP in Egypt), commercial sales documentation (such as Bulk Trader standard form PPAs and gas sales agreements with major producers), financings (such as the Transcorp Plc rights offering, bond and acquisition loans) and regulatory work (especially on "embedded" power regulation).

Powering Africa: Bridging the Financing Gap



Omid Kassiri
Partner, McKinsey & Co

Omid Kassiri is a Partner in McKinsey & Company's Nairobi Office and leads their agriculture practice across Africa. He supports regional and multi-national clients in areas of market entry, joint ventures, growth and operational and capital efficiency, primarily across energy, financial services and manufacturing.

He also works closely with national and local governments, driving transformative policy change and implementation.

Omid is one of the authors of "Lions on the move II: Realizing the Potential of Africa's Economies".



Michael Steiner
Vice-President Business
Development - Southern Africa,
Engie

Michael Steiner is the Vice-President Business Development - Southern Africa at Engie. An energy infrastructure professional with 20 years of experience in the power sector he focuses on emerging markets such as Eastern Europe, Latin America and Africa.

He has considerable experience on origination and execution of deals, project structuring, joint venturing / partnering, negotiation of key agreements, permitting, licensing and project financing. He has been involved in gas, hydro, coal and solar/wind projects in South Africa, Tanzania, Malawi and Mozambique.

Powering Africa: Bridging the Financing Gap



Koffi Klousseh

Principal Investment Officer, IFC

Koffi Klousseh is Principal Investment Officer at IFC, Africa Infrastructure Department leading debt and equity transactions in Energy, Transport and Water in Sub Sahara Africa. He is also part of the leadership team of IFC InfraVentures, the World Bank Group project development fund taking early stage investment risk with private sponsors to develop infrastructure projects.

Prior to joining IFC, Koffi was Vice President at Helios Investment Partners, a London-based private equity fund manager focused on Sub-Saharan Africa working acquisitions and divestitures across sectors.

He received a Bachelor in Business Administration from HEC Montreal, a Master in Finance from the George Washington University and a Master in Public Administration from Harvard Kennedy School.



Eddy Njoroge

Non-Executive Director, Globeleq

Eddy Njoroge is the former CEO of Kenya Electricity Generating Company (KenGen), where he spearheaded the transformation of the company from a parastatal to a publicly listed company.

From 2008 to 2012, he was the President of the Union of Producers and Distributors of Electric Power in Africa. He currently serves as Chairman of Telkom Kenya and of the Nairobi Securities Exchange and is a board member of Cfc Stanbic Bank, Real Insurance Ltd and Proctor & Allan among other companies.

Powering Africa: Bridging the Financing Gap



Akinwale Omoboriowo II
Chief Executive Officer, Genesis
Electricity

Akinwale Omoboriowo II (AOII) is a 1993 graduate of Economics from University of Jos, Alumni of the London Business School, from where he acquired specialist training in Electricity Pricing & Modeling course in 2006, and a 2011 Post-Graduate Diploma Alumni in Strategy & Innovation from the Prestigious Oxford University's SAID Business School, U.K.

AOII has over 20 years of experience in the Oil & Gas and Power Sectors in Africa, where he has consistently led other equally distinguished colleagues in pioneering several initiatives including but not limited to Independent Power Producing companies, well-Structured Oil Companies (Oil Trading and Exploration), thriving Utility Companies, amongst others.



Tas Anvaripour
Global Partner for Energy
Infrastructure, Abraaj

Tas Anvaripour is the Global Partner for Energy Infrastructure at Abraaj. She has 27 years of experience in public sector finance, corporate and project finance in Asia, Africa and North America. Prior to joining Abraaj, she was the chairperson at THEMIS Infra, CEO of Africa50 and Director of Business Development at African Development Bank.

In 2014, she was decorated as a Commander, National Order of Merit of the Republic of Ivory Coast. A World Bank Fellow, Tas holds a BSc in Finance from Ankara University in Turkey and an MA in Economics and Policy Management from Columbia University, United States

FMCG: The Rising African Consumer

MODERATOR:
Arshad Dudhia



Arshad Dudhia
Managing Partner, Musa Dudhia
& Co.

Arshad Dudhia is the Managing Partner of Musa Dudhia and Company, ALN's Zambia member firm. He mainly focuses on Banking and Finance, Corporate Restructuring and Insolvency, Litigation and Dispute Resolution, Private Equity and Projects & Infrastructure. He has considerable experience in commercial transactions representing public and private companies, investment and retail banks, financial institutions, private equity and international development finance institutions.

He holds a Bachelor of Law degree from Kings College, London University. He is an Advocate of the High Court of Zambia and a Solicitor of the High Court of England and Wales. Arshad is a Board Member of Africa Legal Network (ALN).



Yogesh Manek
Executive Chairman, MAC Group

He is the Chairman of The Heritage Insurance Company Tanzania Ltd, Exim Bank (Tanzania) Ltd, Strategis Insurance (Tanzania) Ltd, Exim Advisory Services and Chemi&Cotex Industries Ltd. He also sits on the Board of Alliance Insurance Corporation Limited.



Sachen Chandaria
Executive Director, Orbit Complex

Sachen is a successful Kenyan businessman with international multi-industry experience. Graduating in 1995 from Imperial College (UK) with an honours degree in Chemistry and Management, he joined the Kenyan family business. In 2002, he moved to Canada to operate the Property Development, FMCG, Insurance and Banking family businesses. In 2006, he returned to Kenya to run the family's MEA businesses growing Orbit into the region's largest FMCG toll manufacturer for Multinationals, while managing the Property Development, Chemicals, Packaging, Therapeutic Food Manufacturing, Financial and Investment Management businesses.

Sachen is involved with many community, leadership, philanthropic and CSR initiatives including the YPO, WEF, serving on boards, and as mentor for the Obama-created ABF.



Peeyush Garg
Chairman, Daraju Industries Ltd.

Mr. Peeyush Garg is the Founder Chairman of Daraju Industries Ltd, an FMCG company with manufacturing and distribution of personal care, homecare and oral care products. Mr. Garg has over 30 years of experience in the various sectors: textiles, trading, plastics and paper products. The Group also has presence in India, Dubai and China.

Mr. Garg has been in Nigeria for the 30yrs and has a reasonable experience of the Nigerian business environment. In the past 6 years Daraju has grown significantly and intends to further invest in new product lines and expand within the ECOWAS region soon.



Paul Kavuma

Chief Executive Officer, Catalyst
Principal Partners

Paul has 18 years of management consulting, entrepreneurial, investment banking and private equity experience.

He has managed a significant and diverse regional investment portfolio and led several high profile merger and acquisition transactions across Africa.

Transport and Logistics in Africa: Connecting a Continent

MODERATOR:

Jaya Gopalakrishnan



Jaya Gopalakrishnan

Director, International Enterprise
Singapore

Jayakrishnan Gopalakrishnan was previously the Group Director for the Americas in New York and Centre Director in IE Singapore's London Office.

He is an expert in trade and investment linkages and engagement of key private and public sector stakeholders.



Charles Gassoub

Vice President, West Africa &
Vice President Aviation Services,
Agility Africa

Responsible for expanding Agility's footprint in Africa across all lines of business mainly focused on logistics, infrastructure and aviation services.

He brings with him 22 years of different leadership roles, having worked for British Airways for 16 years and Lonrho for 6 years. In his positions, Charles managed several departments and functions including business and investment development, legal and contracts, human resources, public relations and government affairs, corporate social responsibility, training as well as administration and facilities services for 28 stations in 16 countries.

Charles is a highly committed self-motivated business leader with a passion for challenging and driving business in developing African and Middle East countries.

Transport and Logistics in Africa: Connecting a Continent



Asif Abdulla
Managing Director, Prime Fuels

Asif Abdulla started Primefuels as the sole employee in 1996. After graduation he worked in UK for Deloitte and later for Shell companies.

In 1999, he moved with his family to Nairobi to grow Primefuels which currently operates in 5 countries in East & Central Africa with over 600 employees. Since 2006, he has lived in Dubai from where he manages the business.



Jeremy M. Skyrme
Chief Executive Officer, Mara Xpress

Jeremy M. Skyrme is the Chief Executive Officer of Mara Xpress. Jeremy started his career in the Logistics Industry some 28 years ago and is an established Industry specialist with extensive working knowledge of the Middle East, Africa, Asia and South American Markets. Jeremy started his first work assignment at 18 in Dubai having just graduated from Christ College Brecon, Wales, UK.

As a recognized Commercial Specialist, Jeremy has driven key business developments initiatives across country domestic platforms, Cross border Road Networks in Middle East, Africa and South America, detailed supply chain understanding across multiple Industrial channels and detailed product development to drive new revenues and profits. Jeremy is married with two beautiful children and lives in Dubai.

Transport and Logistics in Africa: Connecting a Continent



Karanvir Singh
CEO, Kommlabs

Karanvir has over 27 years of experience in helping Governments secure their countries. He has an in-depth understanding of the threats and challenges facing our world, as well as a tremendous amount of field experience. He is a sought-after keynote speaker, and a consultant to several governments on matters concerning Homeland Security, Telecom Legislation and Lawful Interception.

He is currently building Smart Transport and Safe City solutions for developing nations, as well as setting up the infrastructure for Secure Micropayments. Additionally, he has developed in-flight entertainment and engagement systems, which can be modified for use in different modes of public transport.



Brett Hattaway
General Counsel EMEA, DHL -
UAE Country Office

Brett is the Vice President & Head of Legal for Eastern Europe, Middle East and Africa, supervising a team of 9 attorneys with responsibility for all legal matters arising in relation to DHL's Global Forwarding and Express business operations in Eastern Europe Middle East and Africa.

TMT & Innovations: Operating in a Digital Africa

MODERATOR:

Dominic Rebelo



Dominic Rebelo

Partner, Anjarwalla & Khanna

Dominic Rebelo is a partner at Anjarwalla & Khanna (A&K) and co-head of the firm's Competition group. He has wide-ranging experience in corporate mergers and acquisitions, private equity, capital markets and natural resources.

Dominic has extensive experience advising tech start-ups in East Africa and is currently working with FSD Africa on examining the regulatory and public landscape that governs crowdfunding in Kenya.



Marta Paiair

Head of Sales Transformation,
Safaricom

Marta is Head of Enterprise Sales Transformation at Safaricom Limited, based in Nairobi since 2014, having previously headed product and business development.

Since joining Vodafone in 2007, Marta held several leadership roles across Europe, building a successful track record in sales, product management, marketing, commercial operations and business transformation. She started her career as management consultant for Roland Berger Strategy Consultants in Germany, after studies in Italy, Germany, France, USA.

Marta speaks five languages, is member of Safaricom Women in Technology and Dubai Angels investor community and advises African startups.



Taron Mohan
CEO, NextGen Telesolutions

Taron Mohan is the Managing Director and Chief Executive Officer of NextGen Telesolutions PVT. Limited. He has over thirty years of experience as an entrepreneur, focusing on technology and innovation.

He has founded companies such as Engineering Innovations Ltd., ITIDA Cad Services Pvt. Ltd., and Mobisoft Telesolutions Pvt. Ltd. Under Taron's leadership, NextGen has brought about creativity and technology innovation to customers bridging gaps in existing services. He studied at the Indian Institute of Technology in Delhi.



Mohamed Amersi
Founder & CEO, Emergent
Telecom Ventures

Mohamed Amersi is CEO and co-founder of Emergent Telecom Ventures, a Dubai based Emerging Markets Consulting, Advisory and Asset Management firm specialising in Telecoms, Media & Technology.

Prior to co-founding Emergent Telecom Ventures, Mr. Amersi ran Gramercy Communications Partners, a communications merchant bank, based in the United States that he co-founded with Telefonica.



Ahmed Cassim

Managing Director: Financial Services, Hello Group

With a Bachelor of Commerce degree from The University of Witwatersrand, Ahmed joined Hello Group in 2009, tasked with launching Hello Mobile, a Mobile Virtual Network Operator (MVNO) in partnership with CellC. Hello Mobile is the largest MVNO in Africa in terms of revenue generated. In addition, Ahmed launched both Hello Distribution, which has 16,500 points of presence in the informal retail network in South Africa and Hello Stores which is the Group's retail arm.

Ahmed is the Managing Director of the Group's Financial Services unit and oversaw the end-to-end licence application process with the South African Reserve Bank (SARB) for Hello Paisa, the Group's international money transfer offering which was awarded the '1st Independent Money Transfer Operator' licence by SARB.



Dorothy Ooko

Communications & Public Affairs Manager for East Africa & Francophone Africa, Google

Dorothy Ooko is the Head of Communications and Public Affairs for East and Francophone Africa at Google. Dorothy is one of Africa's leading communications professionals, with leadership experience at the nexus of technology, innovation and communications.

A multilinguist with qualifications in strategic management, Dorothy has a deep understanding of what it takes for companies in Africa to leverage digital media to meet strategic business objectives and connect with the African consumer. She has handled direct regional communications for some of the world's most competitive, recognizable and renowned brands. Prior to joining Google, Dorothy was the Communications Manager, East and Central Africa at Nokia.

Building Africa: Bridging the Financing Gap

MODERATOR:
Amyn Mussa

PRESENTER:
Kannan Lakmeharan



Amyn Mussa
Partner, Anjarwalla & Khanna

Amyn Mussa is a Partner at Anjarwalla & Khanna (A&K). He heads the firm's Energy and Infrastructure Department and co-heads ALN's Energy and Infrastructure Sector Group. He has considerable experience on energy and infrastructure, real estate, and construction. Under Amyn's leadership, A&K has developed a leading energy and projects practice.



Kannan Lakmeharan
Partner, McKinsey & Company

Kannan is a member of the McKinsey Electric Power and Natural Gas Practice and Infrastructure Practice. Since 2014, when he joined McKinsey, he has been working mostly with governments, utilities and development agencies on electricity sector reform, operations and capital productivity.

He has over 18 years of experience in the electricity utility industry and 2 in mining. Before joining McKinsey, he worked in various executive roles at Eskom, the state owner electricity utility of South Africa, where he was responsible for system operations & planning, supply chain, engineering and primary energy procurement at different periods.

Building Africa: Bridging the Financing Gap



Romain Py

Head of Transactions, African Infrastructure Investment Managers

Romain is responsible for originating and executing infrastructure investments across the African continent for AIIM's funds.

Romain has in-depth knowledge of infrastructure sub-sectors and has served on the boards of various infrastructure companies including Noatum, North Queensland Airports and Global Ports Holding and is currently a non-executive Director on the Board of AIIM Hydroneo.



Kwame Parker

Executive & Head, Power & Infrastructure, Cfc Stanbic

Kwame Parker runs power and infrastructure coverage for the Standard Bank Group in East Africa. He has executed more than USD 5 billion in transactions in the power, oil & gas, and toll road spaces in the United States, Caribbean, North Africa, and East Africa.

Prior to Standard Bank, Kwame worked as a Vice President in the Energy Group for HSH Nordbank and Vice President in Morgan Stanley's Project and Structured Finance Group, both in New York. He has a Bachelor degree in Computer Science and Electrical Engineering from New York University and MBA from the University of Michigan.

Building Africa: Bridging the Financing Gap



Osman Qureshi
Chief Finance Officer
Mubadala Infrastructure Partners
Ltd.

Osman Qureshi is the Chief Finance Officer at Mubadala Infrastructure Partners Ltd.

He specialises in investment banking and private equity. He also has M&A and financing experience focused on infrastructure, utilities, power and industrials.



Silvester Kasuku, MBS, CMILT,
Director General /CEO, LAPSET
Corridor Development Authority

Mr. Silvester KASUKU, MBS, CMILT is the Director General/ CEO, LAPSET Corridor Development Authority which is charged with the responsibility of planning, coordinating and managing the implementation of the LAPSET Corridor's 7 infrastructure Project Components, namely; Lamu Port, Railway and road networks connecting South Sudan and Ethiopia to Lamu Port, Airports, Resort Cities, Crude oil Pipelines from South Sudan, Uganda and Kenya oil fields to Lamu Port and a planned refinery in Kenya.

Until February 2013, Mr. Kasuku was The Secretary for Infrastructure and LAPSET Corridor Project Secretariat at the former Office of the Prime Minister. Previously, Mr. Kasuku had been a Lecturer at the University of Nairobi, School of the Built Environment since February 2003.

Financial Services: New Frontiers in M&A Activity Across Sub-Saharan Africa

MODERATOR:

Pulane Kingston



Pulane Kingston

Head of Transformation, Webber Wentzel

Pulane Kingston, born, bred and educated in Tanzania, is a Partner in the corporate practice and Head of Transformation at Webber Wentzel. Pulane's expertise in the private sector covers legal and business management aspects of business. She has developed excellent relationships within regional governments and the investor community across Sub-Saharan Africa.

Pulane joined Webber Wentzel from Absa Capital where she was managing principal and responsible for Absa Capital's Human Resources, Transformation, Diversity, Marketing & Corporate Communication, and CSR Departments. She also managed the sustainability aspects of the Corporate, Investment Banking and Wealth Cluster. Pulane previously co-founded Sphere Holdings, a new generation investment holding, empowerment company focusing on financial services, industrial services and infrastructure.



Sadiq Abu

Country Chief Operating Officer
& Country Manager, Barclays
Nigeria

Sadiq Abu is the Country Chief Operating Officer and Country Manager of Barclays in Nigeria. He mainly focuses on investment structuring, corporate/regulatory compliance, capital markets regulatory advisory, legal, tax/regulatory due diligence and start-up advisory support. He has considerable experience in legal advisory and deal execution, covering equity-debt capital markets and M&A across Africa and other emerging and frontier markets.

He holds a Bachelor of Laws degree from the University of Lagos and MSc of Finance and Financial Law from the University of London (School of Oriental and African Studies). He is a Barrister and Solicitor of the Nigerian Supreme Court.

Financial Services: New Frontiers in M&A Activity Across Sub-Saharan Africa



Doug Lacey

Partner, LeapFrog Investments

Doug leads LeapFrog's value creation initiatives for portfolio companies, helping LeapFrog's companies to fast-track growth, innovate and drive efficiency in the emerging consumer segment.

Doug has over 30 years' executive experience in insurance, building and growing businesses in emerging markets.



Naval Sood

Head: Corporate Finance, East Africa, Stanbic Bank Kenya Ltd.

Naval Sood leads Stanbic Bank's Corporate Finance division in East Africa.

He helps clients complete merger and acquisition transactions, create joint ventures, and tap capital markets to fund expansions - particularly in the financial services sector.

Naval has over 30 years of work experience across Africa. Naval is a qualified accountant and holds a MBA degree from London Business School

Financial Services: New Frontiers in M&A Activity Across Sub-Saharan Africa



Nabeel Kazerooni

Executive Director, Corporate Finance

Nabeel has 18 years of banking experience (both conventional and Shari'a compliant) covering corporate banking, project finance, private equity and Investment Banking.

Nabeel transacted across many sectors such as utilities, chemicals, oil & gas, retail in the GCC, the Emerging Markets; & Europe. Nabeel started his career as a process engineer at the BAPCO refinery in Bahrain.

Nabeel has Masters of Engineering in Chemical Engineering from Imperial College, London and ACCA Diploma in Finance & Accounting.

East Africa Spotlight: Investor Certainty – Two Steps Forward, One Step Backwards?

MODERATOR:
Sonal Sejpal



Sonal Sejpal
Director, Anjarwalla & Khanna

Sonal has been a Director with Anjarwalla & Khanna, a leading law firm in Kenya, for over 18 years. Sonal is also a Director at ATZ Law Chambers. She is a Solicitor of the Senior Court of England and Wales with experience in aviation finance, banking, energy, infrastructure projects and project finance, mergers and acquisitions and capital markets. Sonal is a regular speaker at various seminars and has contributed to publications.

She is ranked as a leading lawyer in Kenya in Chambers Global, IFLR 1000, Legal 500, Euromoney Guide to the World's Leading Project Finance Lawyers and PLC Which Lawyer?



Shamiza Ratansi
Managing Partner, ATZ Law Chambers

Shamiza Ratansi is the Managing Partner at ATZ Law Chambers, a leading Tanzanian law firm. She focuses on Banking and Finance Real Estate Corporate, Commercial, Mergers and Acquisitions, Conveyance, Private Equity, Mining and Capital Markets matters. She is a member of both the Tanganyika Law Society and the East African Law Society. Shamiza is recognized by international directories such as Legal 500, Chambers Global, IFLR1000, and Who's Who Legal.

East Africa Spotlight: Investor Certainty – Two Steps Forward, One Step Backwards?



Mesfin Tafesse

Principal Attorney, Mesfin Tafesse & Associates

Mr. Mesfin Tafesse is the Principal Attorney in Mesfin Tafesse & Associates, one of the leading law offices in Ethiopia and ALN's Ethiopia member firm. Mesfin has over 25 years of legal experience in the private, public, and civil society sectors in Ethiopia.

As an attorney, Mesfin has substantial experience representing foreign investors, setting up companies, and providing legal due diligence opinions in sectors including, but not limited to, M&A, banking and finance, mining and energy, and oil and gas. He is consistently recognized by Chambers and Partners as a Band 1 legal service provider in Ethiopia. Mesfin is a member of the Ethiopian Lawyers' Association.



Moses Jurua Adriko

Partner, MMAKS Advocates

Moses is a partner at MMAKS Advocates since 2005. He is a leader in the fields of civil litigation, arbitration and intellectual property. Moses is a past president of the Uganda Law Society and chaired the African Forum of the International Bar Association (IBA) in 2008/2009. Moses has been a member of the Uganda Public Procurement and Appeals (PPDA) Tribunal since 2014. He is also a member of the Chartered Institute of Arbitrators (CIArb).

Moses has been a Non-Executive Director of Standard Chartered Bank since 2006. Moses was educated at the University of East Anglia, Norwich United Kingdom (UK) and The College of Law Guildford (UK). He is a Solicitor of the Supreme Court of England & Wales as well as an Advocate of the High Court of Uganda. Moses' major areas of expertise are Commercial Dispute Resolution, Litigation and Intellectual Property.

Closing Panel: The Future of Trade of Africa

MODERATOR:
Maneesh Garg



Maneesh Garg
CEO, Nagode Group

Maneesh Garg is the Group CEO of Afriglobal Group headquartered in Dubai and with operations in Nigeria, Ghana, Cameroon and Ethiopia. The flagship company in Nigeria, Nagode, is one of the largest distributors of chemicals and industrial raw materials in Africa.

The Group is also involved in forefront of logistics and healthcare in Nigeria through a world-class diagnostics centre. Born in Kenya, he has lived in Nigeria and now Dubai. He has a degree in Politics, Philosophy and Economics from the University of Oxford and a Master's Degree in Economics from North Western University, USA.



Eng. Saed Mohammad Alawadi
CEO, Dubai Exports

Eng. Saed Mohamed Al Awadi, is now the Chief Executive Officer of Dubai Exports (DE), earlier being the Chief Operating Officer at EHS, the regulatory arm of Dubai World.

Saed has over 20 years of experience in the Government and Private sector with in-depth local market and industrial expertise and knowledge that equip him with the necessary leadership skills to lead and guide organizations.

Closing Panel: The Future of Trade of Africa



Jamie Simmonds

Chief Executive Officer/Managing Director, The Access Bank UK Ltd.

Jamie Simmonds was appointed the founding Chief Executive Officer/Managing Director of The Access Bank UK Limited in January 2008. He is an alumnus of the Harvard Business School Executive Management Programme. Jamie is also an Associate of the Chartered Institute of Bankers, a Certified Financial Adviser and also a member of the Association of Foreign Bankers.

He has enjoyed a career spanning 39 years in financial services, holding a series of director roles for National Westminster, Coutts, Royal Bank of Scotland, Gerrards and Close Brothers. He has a proven track record in the start-up and turnaround of financial service businesses, delivering sustainable benefits for all stakeholders. He has extensive knowledge of both Corporate, Retail and Private Banking services.



Dr. Mohan Guruswamy

Chief Knowledge Officer, World FZO

Dr. Mohan Guruswamy is the Chief Knowledge Officer at World FZO. He has over twenty years of experience focusing on strategic planning, operations, supply chain management and corporate governance. Prior to joining World FZO, he worked at the Executive Council of Abu Dhabi, Ports, Customs & Free Zone Corporation, Government entities and Multinationals.

Dr. Mohan is a Professor of Management Sciences and a Director of LEAD Program (Leadership Development Program across Abu Dhabi) by Judge Business School, Cambridge University.

Closing Panel: The Future of Trade of Africa



Anne Kirima Muchoki
Chairperson, Kenya Investment
Authority

Anne Kirima Muchoki is a leading real estate and property development professional with over twenty years' experience. An innovator and investor, Anne has been at the forefront of shaping real estate solutions in Kenya. Beyond her role as a successful entrepreneur, Anne serves as the Board Chairman of Kenya Investment Authority (KenInvest) where she champions Kenya as a suitable investment destination as the gateway to East Africa and has contributed to increased investment in Kenya. Anne has hosted international delegations in key business forums such as the recent UNCTAD, TICAD VI, and presidential meetings in Nairobi. Anne participates in the Women Corporate Directors initiative and serves as Board Member for KCB Rwanda, and is Managing Trustee for the Kirima Trust. She holds an MBA in Project Finance, M.Sc. in Commercial Property Management, B.A. in Politics and Economics as well as Executive Certificate from Harvard Business School.



Adel Samy (Eng.)
Chairman, Wadi Degla Holding

An entrepreneur in the sports management, real estate development, retail, education, technology and agriculture sectors, Adel Samy is the chairman and co founder of Wadi Degla Holding . Wadi Degla is one of the biggest sports infrastructure developers in Egypt with plans to expand in the Middle East and Africa. Today, Wadi Degla operates in Food & Beverages, Agriculture, Yachts, Retail, Commercial, and Education. Wadi Degla Development, is one of the biggest companies under Wadi Degla Holding, and has more that 17 real estate projects.

Eng. Samy started his career in 1994, establishing Egy Trading & Engineering Projects Co. specializing in Telecommunications infrastructure.

Eng. Samy holds a Bachelor of Science in Civil Engineering from Cairo University.

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Abbasali Haji
Managing Director
East Africa Capital

Abed Osman
Exec
African Marine

Adel Samy
Chairman
Wadi Degla Holding Company

Adil Shafi
Partner
AC&H

Agnes Gitau
Partner
GBS Africa

Ahmed Cassim
Managing Director: Financial Services
Hello Group

Ahmed El Naggar
Partner
Wadi Degla Africa

Ahmed Zafar
Manager
Airline Strategy Consulting, Aerotask FZE

Akash Devani
Partner
Anjarwalla & Khanna

Akinwale Omoboriowo
CEO
Genesis Electricity

Aleem Tharani
Partner
Anjarwalla & Khanna

Alex von Sponeck
Partner
Helios Investment Partners

Alfredo Fontanella
Managing director
LGT Bank (Singapore) Ltd

Alison Diarra
Lawyer - Africa Network Coordinator
Hogan Lovells International LLP

Alnoor R. Dhrolia
Director
Somika Group

Alyson Jeans
Commercial Banking and Asset Management
Director
The Access Bank UK Ltd

Ameel Somani
Vice President
Helios Investment Partners

Amin Abdullah
Consultant

Amit Mehta
Relationship Manager
Director

Amyr Musa
Partner
Anjarwalla & Khanna

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Andre Robert
Partner
BLC Robert & Associates

Andrew Skipper
Partner and Head of Africa
Hogan Lovells International LLP

Anna McGovern
Deputy Managing Director
Grayling

Anne Kirima Muchoki
Chairperson
Kenya Investment Authority

Annemarie Lobo
Director
Crossbridge Capital

Anuj Kapila
Managing Director Senior Advisor
Julius Baer

Anuroop Adier
Senior Accountant
AC&H

Arif Kurji
Managing Director
Alpha Group

Arshad Dudhia
Managing Partner
Musa Dudhia & Co.

Arvind Tadimalla
Business Analyst
Landmark Group

Ashish Thakkar
Founder
Mara Group

Ashwin Rajan
Head - Business Development
Future Group

Ashwin Roy
Managing Partner & CIO
Surya Capital

Asif Abdulla
Managing Director
Primefuels

Atiq Anjarwalla
Managing Partner
AC&H

Awey Mohamed
Chairman of the Board
KIL Group

Ayaz Bokhari
General Manager
Amazal International General Trading

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Barbara Neuerburg
Director Client Services - EMEA
Vistra (Luxembourg) S.a.r.l.

Ben Okoro
Business Development EMEA
Asoko Insight

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Busani Moyo-Majwabu
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- C -

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Delegate Index

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ALN Head Office

A: 5th floor, The Oval, Corner of Ring Rd.,
Parklands and Jalaram Roads, Westlands
P: P.O. Box 200-00606, Sarit Centre,
Nairobi, Kenya
T: +254 706 040 000, +254 774 040 000
E: alnhq@africalegalnetwork.com
www.africalegalnetwork.com